

voestalpine Eurostahl  
Internationale Wirtschaftsbeziehungen  
IW/OC/Zm  
Linz, 2001-11-08

## Exclusion request voestalpine Stahl

### **(a) + (b) Name for the product (HTS number), Description of the product**

ALFORM High Strength Low Alloy - Other Alloy Hot Rolled in Coils or Cut to Length (Sheets)  
ALFORM 760 (110,000psi) High Strength Low Alloy Hot Rolled in Coils

#### **U.S. TARIFF's**

**7225.30.70.00** of thickness of less than 4.75mm in Coils

**7225.30.30.50** of thickness of 4.75mm or more in Coils

**7225.40.70.00** of a thickness of less than 4.75mm Cut to Length (not in Coils)

**7225.40.30.50** of a thickness of 4.75mm or more Cut to Length (not in Coils)

### **(d) U.S. Producers**

LTV, Indiana Harbor, IN

Producers have been listed based on the experience of the Customer and the Mill.

### **Foreign Producers in addition to voestalpine STAHL**

Ipsco, Canada

SSAB, Sweden

Hoogovens (Corus Group)

Thyssen/Krupp, Germany

Producers have been listed based on the experience of the Customer and the Mill.

### **(e) Estimates Consumption 1996-2000**

1996	1,000mt	\$600,000
1997	1,000mt	\$600,000
1998	3,000mt	\$1,800,000
1999	3,000mt	\$1,800,000
2000	5,000mt	\$3,000,000

Estimates have been made based on the experience of the Customer and the Mill..

### **Estimates Consumption 2001-2005**

2001	5,000mt	\$3,000,000
2002	7,500mt	\$4,500,000
2003	10,000mt	\$6,000,000
2004	12,500mt	\$7,500,000
2005	15,000mt	\$9,000,000

Estimates have been made based on the experience of the Customer and the Mill.

### **(f) U.S. Production 1996-2000**

1996	500mt
1997	500mt
1998	1,500mt
1999	1,500mt
2000	2,500mt

Estimates have been made based on the experience of the Customer and the Mill.

**(g) Availability of Substitute Products**

According to the customer there is no substitute with the same yield strength available for the product. Only significantly lower yield strengths are available on the market. The customers (i.e. producers of truck trailers and crane manufacturers) are seeking to increase the yield strength to save on weight.

**US-Customers for this product - Contacts:**

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